

## **Company Fact Sheet**



We are a data-driven company that's engineer focused.

Why? Because today every business is powered by modern, digital experiences, and everyone expects them to be fast, easy, and secure.

The quality of the digital experiences you deliver—and the success of your business—depends on empowering your engineers with a data-driven approach to planning, building, deploying, and running great software.

New Relic gives engineers the platform and tools to take a data-driven approach to every stage of the software lifecycle.

We help them go beyond surface-level data and fill in the gaps, confirm the guesses, and overcome assumptions, and opinions that take engineers out of their creative flow every day. Now they can improve mean time to resolution, planning cycle times, change failure rates and release frequency.

This helps millions of engineers at companies like American Red Cross, Australia Post, Banco Inter, Chegg, Gojek, Signify Health, TopGolf, World Fuel Services and Zalora improve uptime, reliability, and operational efficiency to deliver exceptional customer experiences that fuel innovation and top line growth.

Empower your engineers with the data they need to measure, improve, and grow your digital business. New Relic: Data for engineers.

# New Relic empowers engineers to make decisions with data, not opinions.

- All telemetry on one secure cloud—metrics, events, logs and traces—no separate databases.
- One price per user with no-brainer \$.30/GB ingest. No confusing bundle of SKUs.
- First usage-based consumption pricing for easy scaling and 3-7X more value.
- Workflow integration for fast onboarding and better visibility.
- Al assist at every step to get to the root cause faster.



Help every engineer do their best work every day—using data, not opinions—at every stage of the software lifecycle.



<sup>\*</sup>Revenue is measured for the fiscal year ended March 31, 2022, which is up 18% year-over-year from fiscal 2021. Employee count is measured as of May 15, 2022

#### **INNOVATION HIGHLIGHTS**

- 2.4 trillion data points queried per minute
- 3 billion data points ingested per minute, 150+ petabytes of data per month, and 160+ billion web requests served each day by New Relic's telemetry data platform (NRDB)
- > 470+ integrations including Kubernetes, Docker, Serverless, as well as AWS, Azure, and GCP services
- 111 programming languages

#### RECOGNITION

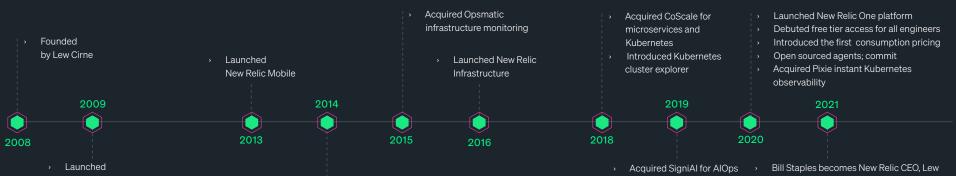
- > Inc.'s Best Led Companies 2021
- Fortune Best Workplaces in the Bay Area™ 2021
- Human Rights Campaign Corp. Equality Index 2021
- Gartner MO Leader for APM Suites 10 years in a row
- Gartner's Voice of the Customer Report Highest peer-rated APM vendor, with 4.7 out of 5 rating and 91% recommendation rate
- #1 Market Share in IDC SaaS ITOM report
- #1 Market Share in IDC's Worldwide APM Market Shares, 2020
- > Built In Best Large Companies to Work For 2021
- CRN 100 Coolest Cloud Companies 2021
- TrustRadius Tech Cares Award 2021

### **LOCATIONS**

Atlanta | Barcelona | Bengaluru | Berlin | Dublin Lehi | London | Melbourne | Munich | Paris Portland | San Francisco | Seoul | Singapore Sydney | Tel Aviv | Tokyo | Zurich



### **Company Milestones**



New Relic APM

- Went public on NYSE: ticker NEWR
- Launched New Relic Insights, New Relic Browser, and New Relic Synthetics
- Acquired Ducksbord data integration

- Launched New Relic One Acquired IOPipe for serverless monitoring
- Cirne moves to Chairman of the board
- Joined the Cloud Native Computing Foundation (CNCF) Governing board
- Acquired CodeStream for collaboration in the IDE